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**QUESTION 11** Which of the following ASAP Deliverable are only applicable when the ASAP project is managed in an Agile way? Note: 2 correct answers  
A. Project Management Plan  
B. Sprint Initiation  
C. Visualization  
D. Release Closing  
Answer: BD

**QUESTION 12** Which of the following are characteristics of Service Desk Functionality in SAP Solution Manager? Note: 2 correct answers  
A. Service Desk is Fully integrated with SAP Back-end systems  
B. Service Desk is Limited to SAP application errors and issues  
C. Service Desk is Recommended tool for tracking end-user support messages  
D. Service Desk is only used to process test messages during an implementation project  
Answer: AC

**QUESTION 13** You are in the early stage of setting up an implementation project. What key components of project governance do you need to establish and agree with your project sponsor? Note: There are 2 correct answers to this question.  
A. SAP Solution Manager system  
B. Roles and responsibilities  
C. Project schedule  
D. Project organizational structure  
Answer: BD

**QUESTION 14** You are in the Final Preparation phase and are approaching go live. How do you communicate the exact timing, steps, and logistics for cutover to production to stakeholders?  
A. Share the Final Cutover Plan with them.  
B. Present the details during the Go Live Support Phase Kick Off Meeting.  
C. Invite them to Go Live Simulations.  
D. Communicate the details during the Business Readiness Check  
Answer: A

**QUESTION 15** You're a project manager in a large implementation project that is just about to start transitioning to the production environment. Your order management team indicates that several warehouse employees do not seem ready to go live. You're unsure if you should proceed with the go live activities as planned. What Organizational Change Management (OCM) Deliverable do you use to assess whether the organization is ready to go live and the new system?  
A. OCM Road show  
B. Pre go live end-user training  
C. Production cut over  
D. Organizational and Production Support Readiness Check  
Answer: B

**QUESTION 16** Which of the following tools are recommended to perform the SAP Solution String Test? Note: 3 correct answers  
A. SAP Application Visualization with iRise  
B. Service Desk  
C. SAP Enterprise modeling by Software AG  
D. SAP Test Acceleration and Optimization  
E. SAP Quality Center by HP  
Answer: BDE

**QUESTION 17** In your project you decided to leverage the concept of Solution Validation. What is the sequence of the iterative solution demo approach?  
A. Visualize > Listen > Accept > Verify and Engage > Reference > Complement  
B. Listen and Engage > Reference > Visualize > Complement > Verify and Accept  
C. Reference > Visualize > Listen and Engage > Complement > Verify and Accept  
D. Reference > Listen and Engage > Complement > Visualize > Verify and Accept  
Answer: C

**QUESTION 18** What are the main Characteristic of the Event-driven Process Chain (EPC) modeling type? Note: 3 correct answers  
A. Event follow the naming convention of an object and a past participle  
B. Every process have a distinct beginning and an end, both marked by an event  
C. Functions represent a process step and are expressed through a verb in infinitive format and the name of the object  
D. Event driven process chain are static models  
E. This modeling type shows an overview of the business areas and their assigned process groups  
Answer: BDE

**QUESTION 19** Besides the request of instant value, customers need an early confirmation that requirements will be met. Which acceleration techniques in ASAP help provides an early confirmation? Note: 2 correct answers  
A. Iterative build cycle  
B. Solution demo approach for blueprinting  
C. Sustainability management  
D. Service optimization  
Answer: AB

**QUESTION 20** During the realization phase project team perform organizational alignment activities. These includes a review of: Changes to positions and responsibilities due to resigned business processes  
Changing nature of relationships between business units  
Changes in the organizational culture and behavior  
New skills, not only SAP or Technology related  
Which task in the Organizational Change Management (OCM) Work stream describes this work?  
A. Execute role mapping and transition planning  
B. Conduct sounding board  
C. Execute communication plan  
D. Administer End-User acceptance survey  
Answer: A

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