

Free Sharing Lead2pass Microsoft MB2-703 VCE Dumps With New Update Exam Questions(51-60)

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QUESTION 51 For which two entities does Microsoft Dynamics CRM create a default queue when the entity is created?(Choose TWO) A. Opportunities B. Activities C. Cases D. Users E. Teams Answer: DE

QUESTION 52 Which status is NOT valid for a quote? A. Draft B. Lost C. Won D. Closed E. Active Answer: B

QUESTION 53 You use Microsoft Dynamics CRM Goal Management to define sales goals over a period of time. You need to track actual and in-progress values for sales. Which goal metric should you configure? A. Amount Data Type B. Rollup Fields C. Metric Type D. Fiscal Periods Answer: D

QUESTION 54 What should you configure before you Create goals in Microsoft Dynamics CRM? A. Fiscal Period B. Target Value C. Goal Owner D. Goal Metric Answer: C

QUESTION 55 To which Microsoft Dynamics CRM object can you apply business rules? A. A dashboard B. A form C. A view D. A chart Answer: B

QUESTION 56 Which two system entities can participate in business process flows? Each correct answer presents a complete solution. A. Account B. Task C. Knowledge Base Article D. Service Activity E. Goal Metric Answer: AB

QUESTION 57 Which three entities can include business process flows? Each correct answer presents a complete solution. A. Goal B. Price List Item C. Account D. Queue E. Recurring Appointment F. Contract Answer: BCE

QUESTION 58 Which two actions can be configured for a business rule? Each correct answer presents a complete solution. A. Set visibility B. Run workflow C. Lock or unlock field D. Email link Answer: AC

QUESTION 59 Which chart design element can you change by using the Chart Designer tools? A. The fields by which data is grouped into categories B. The chart colors C. The chart size D. The records that are represented by the chart Answer: A

QUESTION 60 What is the maximum number of charts that can be added to a single dashboard by default? A. 5 B. 6 C. 9 D. 12 Answer: B

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