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QUESTION 61 The availability check (ATP) is carried out based on which of the following dates? A. The material availability date B. The transportation planning date C. The goods issue date D. The loading date  
Answer: A

QUESTION 62 In the system, it is possible to have zero stock available and still receive a confirmed schedule line in the sales order. Which of the following states the reason for this confirmation? A. Stock will be taken from another delivery at the shipping point. B. The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order. C. The availability check that was carried out included a replenishment lead time in the scope of check. D. A stock transfer will be created by inventory management when you save the sales order.  
Answer: C

QUESTION 63 During sales order processing, a user will be alerted when stock is not available for material entered in the sales order if the availability check was carried out. In which of the following ways will the user be alerted about this situation? A. An error message will appear on the status bar alerting the user to the situation. B. The schedule line will be marked and highlighted by the system. C. The availability control screen will be displayed. D. The incompleteness log will display the unconfirmed schedule line as a missing field.  
Answer: C

QUESTION 64 Which of the following elements can directly influence whether an availability check will be performed? Note: There are 3 correct answers to this question. A. The schedule line category in the sales document B. The item category in the delivery document C. The check group in the material master D. The item category in the sales document E. The sales document type  
Answer: ABC

QUESTION 65 As a member of the project team, you are asked to set up the system so that user has to enter an order reason when processing a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled. How do you implement this requirement? A. You define an incompleteness procedure with the Order Reason field and mark it as mandatory. B. You define an incompleteness procedure with the Order Reason field and assign a status group in which the fields General, Delivery, and Billing Document are selected. C. You define an incompleteness procedure with the Order Reason field, assign it to the sales document type, and set the status to "released for further process steps". D. You define an incompleteness procedure with the Order Reason field and assign it to a sales document type that has the "Incompleteness Message" indicator set.  
Answer: B

QUESTION 66 Which of the following statements regarding material determination are correct? (Choose two) A. The definition of the substitution reason determines whether a manual or an automatic substitution process should be used. B. Condition tables must be defined in Customizing (IMG). C. The relevant substitution reason is specified in the access sequence. D. The material determination procedure is assigned to a combination of sales areas, customer pricing procedures, and document pricing procedures.  
Answer: AB

QUESTION 67 You want to restrict the materials a customer can order. What do you use to achieve this? A. Material listing B. Product hierarchy C. Material group D. Assortment module  
Answer: A

QUESTION 68 Which of the following statements regarding the free goods process is correct? A. Free goods with an exclusive bonus quantity must contain the same material for both the ordered goods and the free goods. B. Free goods with an inclusive bonus quantity will always be generated without a subitem. C. The free goods calculation rule only allows for whole unit free goods bonus increments. D. Free goods with an exclusive bonus quantity will always be generated with a subitem.  
Answer: D

QUESTION 69 How are Enterprise Services (ES) for the SAP Business Suite made available to the customer? A. Via Enhancement Packages B. Via Add-ons C. Via Support Packages D. Via Best Practices  
Answer: A

QUESTION 70 Which statement about consignment fill-up is correct? A. In the consignment fill-up, the corresponding material becomes the property of the customer only after the goods issue. B. The material remains in the valuated stock of the delivering plant even after the consignment fill-up. C. The consignment fill-up is relevant for billing. D. For the consignment fill-up, a particular movement type is defined in the item category of the outbound delivery.  
Answer: B

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