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2016 September SAP Official New Released P_SD_65 Dumps in Lead2pass.com! 100% Free Download! 100% Pass Guaranteed! This dump is valid to pass SAP P_SD_65. And don't just memorize the answer, you need to get through understanding of it because the question changed a little in the real exam. The material is to supplement your studies. Following questions and answers are all new published by SAP Official Exam Center: http://www.lead2pass.com/p-sd-65.html QUESTION 51 Which customizing technique is available in the standard SAP ERP system to personalize transaction views? A. Screen Variants B. Gui XT C. User Exits D. Custom transactions with variantAnswer: A QUESTION 52 What is a prerequisite or constraint when using transaction variants? A. Variants are limited to one variant per transaction. B. Variant names must consist of less than 12 alphanumeric digits. C. Variants are only available in the client where they were created. D. Variants must contain one or more selection screens. Answer: D QUESTION 53 A company is creating variants by using combinations of individual material characteristics. They want to use variant configuration in SAP ERP. How do you set up the variant configuration? (Choose two) A. Describe configurable materials by using classes that represent characteristics. B. Assign the variant classes to plants so that organizational units can use variant configuration. C. Assign the characteristics of the configurable product description to a class category. D. Define relationship knowledge to describe mutual dependencies between various objects in a configuration. Answer: AD QUESTION 54 Your customer wants to know whether they should use the configuration engine of the Internet Pricing and Configurator (IPC) or the configuration engine of variant configuration in SAP ERP. What is an advantage of using IPC versus variant configuration in SAP ERP? A. IPC offers the same graphical user interface in CRM and ERP. B. IPC provides reliable online information for material availability and delivery dates. C. IPC reduces master data in ERP because knowledge-base objects replace classes and characteristics. D. IPC is independent from SAP NetWeaver releases. Answer: A QUESTION 55 What questions can the sales agent already answer during the sales order creation for a specific variant using SAP ECC only? (Choose two) A. Is it possible to manufacture the desired variant? B. Is it possible to deliver the desired variant from stock? C. How often has the variant already been sold? D. When will the variant be delivered? Answer: AB QUESTION 56 A customer comes to you with a question regarding material master. What does the configuration profile control in the material master regarding configured materials? A. It controls how variant configuration is being integrated in the sales document process. B. It controls the quality of positions in the sales BOM with change numbers using variant configuration. C. It controls how variant configuration directly influences the dynamic availability check. D. It controls the quantity of positions in the pricing procedure of the SD order document using variant configuration. Answer: A QUESTION 57 Your customer has added fields to the sales order item table. These should be included into Sales Information System (SIS) and SAP BW reports. How do you ensure data accuracy before activating the respective DataSource? A. Prevent document updates B. Lock setup table C. Delete BW data D. Deactivate RFC connections Answer: A QUESTION 58 SAP credit management allows you to use predefined analyses in the SAP BW. What is a key benefit of this strategic reporting? A. Automatic handling of the order to cash process in managing the credit limit. B. Monitoring credit risks and analysis of customer payment and order behavior. C. Immediate analysis of customers to trigger alerts in the invoicing process. D. Monitoring of delivery processes to reduce the risk of supplying a bankrupt customer. Answer: B QUESTION 59 A customer is still using the Logistic Information System (LIS) but considers introducing SAP BW. After analyzing the reports, what would be a reason to keep LIS for some of the reports? A. The BW reports are unable to handle more than twelve dimensions. B. These LIS reports already contain interactive visual analytical views. C. The BW is unable to handle the required authorization concept. D. The posting of data to LIS is event controlled and allows real-time reporting. Answer: D QUESTION 60 Sales documents are extracted from SAP ERP to SAP BW using the Logistics Cockpit. How do you ensure that only changed documents are extracted? A. Implement a User Exit. B. Activate the supplied Business Add-In. C. This requirement is met by standard functionality. D. Reduce the frequency of extracts for sales, billing, and delivery documents. Answer: C About 90% questions are from this P_SD_65 dump. One thing you need to pay attention is the questions are rephrased in the real P_SD_65 exam. And btw selections are jumbled so you must remember the answer itself not the letter of choice. P_SD_65 new questions on Google Drive: https://drive.google.com/open?id=0B3Syig5i8gpDTEFJUEJIT1F5Ukk 2016 SAP P_SD_65 exam dumps (All 85 Q&As) from Lead2pass: http://www.lead2pass.com/p-sd-65.html [100% Exam Pass Guaranteed]